

Social Media Industry & Portfolio

This capstone course looks at where the opportunities in social media marketing are and how to shape your online presence so it helps you get hired. Brand research, campaign development, LinkedIn networking strategies, and more are on the agenda, all aimed at getting you ready to pursue work in social media management or content creation.

Group classes in NYC and onsite training is available for this course. For more information, email corporate@nobledesktop.com or visit: <https://training-nyc.com/courses/social-media-industry-portfolio>



nyc@careercenters.com • (212) 658-1918

Course Outline

Section 1 - Brand Research & Building

Understanding the Competitive Landscape

- Examples of successful social campaigns
- Examples of social media portfolios

Build Your Brand

- Research brand goals
- Define target audience
- Define what makes you unique
- Determine brand voice
- Determine your visual identity
- Consistency in online presence
- Creating your own brand image with references

Understanding the Earn-First Approach

- Establish your audience's needs
- Earn-first approach
- How to make creative ideas
- Incorporating gamification and/or call-to-action

Section 2 - Social Campaign Development

Portfolio Project Brief

- Introduction to client brief
- Establish a target audience

- Establish a project purpose

Portfolio Project Development

- Establishing the project challenge
- Creating a valuable insight through research
- Develop a big idea solution
- Create concept mock-ups
- Showcase how it will earn coverage through research
- Establishing brand ambassadors
- Media and social coverage mock-ups

Section 3 - Networking for Social Media

Networking Optimization for LinkedIn

- How to clearly showcase your skills and experience
- Sharing content and engaging the community
- Reaching out to hiring managers
- Finding companies and organizations to follow
- Building a lasting network

Building a Network

- Compiling a list of successful professionals
- Reaching out to book informational interviews
- Career considerations
- Conferences and Summits